

# Access ERP for:



**Cairngorms**  
National Park  

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**Pàirc Nàiseanta a’  
Mhonaidh Ruaidh**

**Date:** 11<sup>th</sup> June 2024



**One of the leading Software Authors of business management software** to UK, Ireland, US and Asia Pacific small and mid-market organisations.

We help customers across commercial, public sector and not-for-profit sectors become more productive and efficient.



## → Sectors

- Charities and Not for Profit
- Construction
- Education
- Finance
- Health, Support and Social Care
- Hospitality
- Legal
- Local Authorities
- Manufacturing
- Recruitment Agencies
- Visitor Attractions
- Warehousing and Fulfilment
- Waste Management
- Wholesale and distribution

# Group Overview



**6,800+**  
people



**100,000+**  
Customers

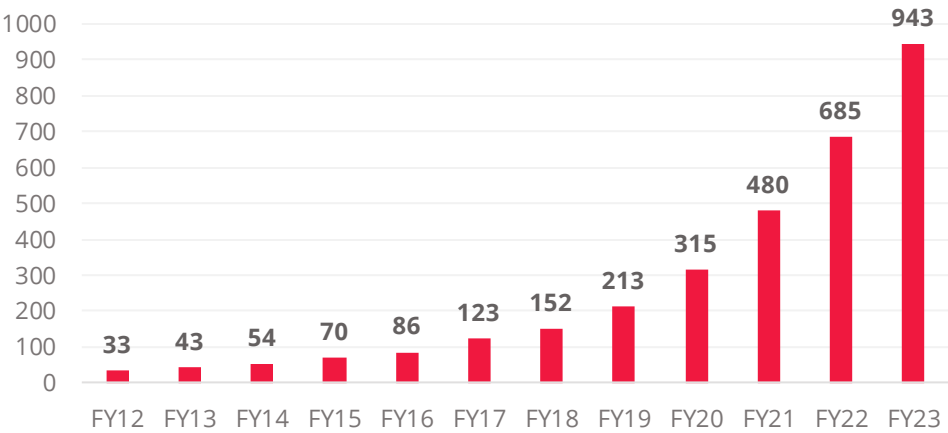


**SaaS**  
technology  
focus



**High employee  
engagement  
and customer  
NPS scores**

Proforma Revenue £m



One of the largest  
**International software  
companies with a UK HQ**

**16**

years of **uninterrupted  
profitable growth**

Giving organisations  
**The freedom  
to do more**



# Access Divisional Structure

A unique SaaS solution for the mid-market

## access Workspace

Our vision has always been grounded by our customers' needs. Software should work together. It should join the dots between people, data and systems.

Keeping everything all in one place and connected. When software runs on Access Workspace you can work the way you want to work, intuitively and productively.

Access Workspace streamlines your organisation and gives you the freedom to do more.



## Summary Pricing

Product	Annual Subscription	One Off Implementation Fee	Notes
Access Financials	£30,645* £25,453	Financials FlightPath C – Inclusive	Software license billed annually in advance 3-year term
		Capture FlightPath A – inclusive	
		14 days T&M - £15,400	
Access Expesne	£1,980* £1,080	FlightPath C – Inclusive	
<b>Total:</b>	<b>£32,625* £26,533</b>	<b>£15,400</b>	

**Access Financials:** 6 users, 1 entity

**Core system modules:** core ledgers, cashbook with auto bank rec, inXL (excel reporting), single-currency, accruals and prepayments, credit control

**Included modules:** purchase invoice register, advanced analytics dashboards, workspace standard edition, , fixed assets, project costing with FinOps, purchase order processing – 40 users, Capture purchase invoice automation – 2000 invoices per annum,

**Excluded modules:** advanced nominal, sales order processing, WorkFlow Forms, stock control, CIS, Access Notification Services (ANS), intercompany and consolidation,

**Access Expense:** 360 claims per year

**\*Incentivised pricing held until 25<sup>th</sup> June**

## Pricing

Get ready to crunch some numbers! With your requirements in mind, we've carefully crafted a monthly fee that perfectly aligns with your needs ensuring that all your challenges are tackled head-on and conquered with precision.

# Support

**From the day you become our customer we ensure you are supported beyond your expectations.**

At Access we know why our customers choose our products, its because you want to be more successful. Helping you get the best from your Access Software is important to us, so our Success Plans go beyond technical support to provide you with the tools and guidance you need to succeed.

Access know that one-size doesn't always fit all, and therefore we offer different levels of support plans to suit our customers and their support needs:



Essential

The Online Service



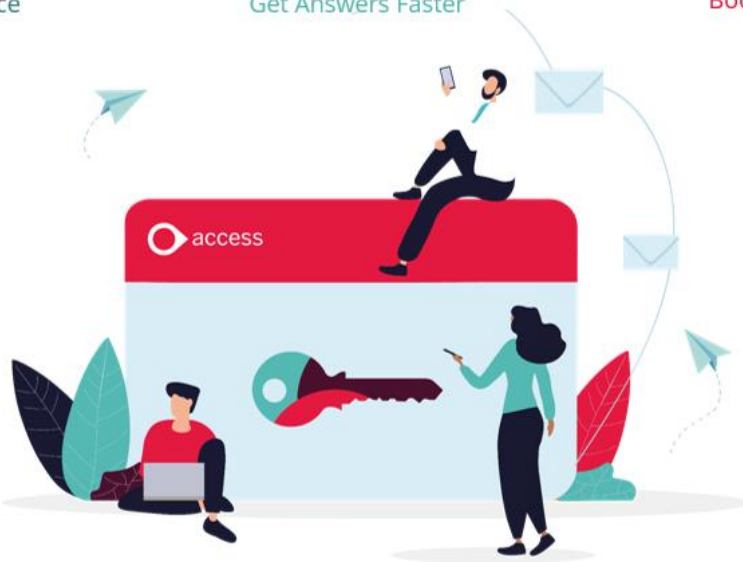
Standard

Get Answers Faster



Premier

Boost Productivity



# THANK YOU

Thanks for taking the time to read this outline proposal. Any questions please contact James Ramage

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