

The Economic, Social and Environmental Contribution of Landowners in the Cairngorms National Park

Cairngorms National Park Authority and Scottish Land and Estates Landowners Survey, October – November 2013



Introduction

Scottish Land and Estates (SL&E) and the Cairngorms National Park Authority (CNPA) have jointly commissioned the University of Highlands and Islands (UHI), Scotland's Rural College (SRUC) and Rural Solutions to undertake research to identify the economic, environmental and social contributions of landowners in the Cairngorms National Park. This work is of major importance to SL&E and the CNPA to assist them in identifying new ways in which they can support your work. Both these organisations would therefore be extremely grateful for your participation.

You are asked to provide your contact details to ensure these organisations have the most up to date contact point(s) for your landholding. All data you provide will remain confidential and the final report will be presented in such a way as to maintain that confidentiality.

The survey runs for several weeks and the deadline for responses is **Friday 1 November 2013**.

Ways to complete this survey

Option 1 (preferred)

Interactive PDF (available here <http://www.perth.uhi.ac.uk/specialistcentres/cms/Landowners-Survey>). This is designed to enable you to fill it out on your computer and submit electronically. Please follow the instructions below:

Step 1: SAVE the PDF file to your computer adding the Estate name to the file name e.g. *Longtree_Estate_SLE_Survey.pdf*

Step 2: OPEN the PDF in Acrobat. This should happen automatically by double clicking on the PDF file.

Step 3: FILL IN THE RELEVANT FIELDS If you need to stop you can save the PDF and return to it later. Provided you save it, the data entered will not be lost.

Step 4: SAVE YOUR DATA.

Step 5: SUBMIT YOUR DATA Click on the submit button at the end of the form and the data will automatically be sent to the research team. If you use an email provider such as Hotmail, you may have to attach your form to an email manually. If this is the case, please email it to cnpsurvey.perth@uhi.ac.uk AND cnpsurvey@ownedandoperated.co.uk

Step 6: KEEP FOR YOUR RECORDS.

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Option 2

Fill out the hard copy provided by hand and return it to us in the postage paid envelope provided, to

Dr Rob Mc Morran
The Centre for Mountain Studies
Perth College UHI
FREEPOST TY333
Crieff Road
PERTH
PH1 2BR

Guidance

- The survey asks a number of questions relating to Estate income and expenditure across a range of sectors. In all cases, unless otherwise stated, we ask that you provide YOUR BEST REALISTIC ESTIMATE, based on a retrospective average over the last 3 years. Please answer all the questions that apply to you and leave the ones that do not.
- Please take a moment to look at the structure of the survey so you know what is coming and where you can provide information on different topics.
- We have allocated, when appropriate, space for responses to be submitted in either acres or hectares.
- In certain cases where you respond 'no' to a question you will be asked to move forward to a later question or section.
- You will also be provided with an opportunity at the end of the survey to add any further additional comments on any aspect of the survey questions you wish to elaborate on.

If you need help...

We recognise that this survey is complex and you may have questions. If you would like to speak to someone about your response please feel free to contact the research team. The primary contact is Rob Mc Morran at the Centre for Mountain Studies, University of the Highlands and Islands.

Telephone: 01738 877 757 / 0131 629 9852
Email: cnpsurvey.perth@uhi.ac.uk

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Section A: Estate identification and characterisation

Q1: Name of principal landholding(s) occurring wholly or partly within the Cairngorms National Park which you own/represent:

Address:

Postcode:

Q2: Your name:

Q3: Role:

- Principal / owner
 Husband / wife of owner
 Factor
 Other, please specify:

Q4: Email address:

Q5: Telephone number (landline):

Q6: Mobile:

Q7: Website:

Q8: Total area of your landholding(s):

Hectares or Acres

Approximate percentage of your total landholding(s) within the Cairngorms National Park:

%

How much of the land is managed in hand?

Hectares or Acres

Q9: Over the last 10 years have your landholding(s) changed in size?

- Yes, decreased by Hectares or Acres
 Yes, increased by Hectares or Acres
 No

Q10: Please provide details of the different types of land and land use on your landholding(s) below and whether you are planning to maintain, increase or decrease any of these areas.

Plan to (please tick):

In Hand Agricultural land

Arable	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/> Increase	<input type="radio"/> Decrease	<input type="radio"/> No change
Permanent grass/In-bye	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Rough grazing	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

In Hand Forestry/Woodland

Native woodland	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Amenity woodland	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Commercial forestry	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

In Hand Sporting land uses

Managed moorland	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Unmanaged moorland	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Other land uses (In Hand)

Lochs & Sea Lochs – total	<input type="text"/> Number	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Coast	<input type="text"/> Km <input type="text"/> Miles	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Sites used for energy production	<input type="text"/> Number	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Conservation land	<input type="text"/> Ha <input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other, please specify:	<input type="text"/> <input type="text"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Leased/Let land

Land let for Sporting	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
River Bank let for Sporting	<input type="text"/> Meters <input type="text"/> Yards	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Agricultural tenancies	<input type="text"/> Number	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Crofts	<input type="text"/> Number	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	
Other, please specify:	<input type="text"/> <input type="text"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	

Q11: Which of these phrases do you feel best describes your landholding(s) (tick only one)

- Traditional mixed
 Agricultural
 Forestry
 Residential
 Commercial
 Sporting
 Conservation
 Other, please specify

Q12: Which category best describes how your land is owned (Tick as many boxes as appropriate)?

- Private family
 Family controlled trust
 Family controlled corporate vehicle
 Public company or institution
 Charitable trust
 Non-governmental organisation
 Public body
 Crown Estate
 Community group/organisation
 Other, please specify

Q13: How many years has/have your landholding(s) been under the current ownership:

Section B: Main Sectors of Activity, Earnings, Expenditure and Aspirations

This section is split into various subsections concerning the activities on your landholding(s) and the resulting income & expenses. Responses should be an approximation based on the previous 3 years figures (unless otherwise stated) and please only answer those sections relevant to you.

Section B1. Overall Objectives and Future Aspirations

Q1: Indicate below the relative importance of each objective/area of activity on your landholding(s) and your aspirations for the future in each case:

	Current Importance as an Objective/Activity:				Aspirations for the Future:		
	None	Low	Medium	High	Decrease	No change	Increase
Agriculture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Forestry/woodland management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sporting land uses (including fishing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Conservation land management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Access provision and interpretation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Renewable energy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Residential property management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tourism, leisure & visitor attractions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Commercial property	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minerals and quarrying	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other, please specify	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Section B2 (i) Agriculture (In-hand Farming)

Q1. Do you operate an in hand farm (or farms) on your landholding(s)?

- Yes
 No, please go to Section B2(ii)

Q2: Please indicate how many in hand farms you operate on your landholding(s):

Q3. How important are the revenues from the following and do you plan to increase/decrease the revenues from these in the future:

	Importance:				Aspirations for the Future:		
	None	Low	Medium	High	Decrease	No change	Increase
Dairy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Beef	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
– suckler cows	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Beef	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
– cattle finishing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Lowland sheep	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Upland sheep	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sheep finishing	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Arable	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Deer (farmed)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Q4. Do you operate in hand farm(s) directly or via contractors? (Tick as many boxes as appropriate)

- Directly (*with in house farm management and equipment*)
 Via a contractor (*who also provides management services*)
 In house farm management but with a contractor providing equipment

Q5. What are the annual revenues from the in hand farm(s) (average of last three years)?

Sales of crops and stock £

Agricultural support payments (SFP, SBS) £

Income from LFASS, LMOs £

Environmental payments £

Support payments/grants for capital works (e.g. Buildings, diversification) £

Other revenues, please specify: £

Q6. What are the average annual costs (over last three years) of in-hand farming activity? What percentage of these costs have been spent with contracted/external suppliers?

	Total annual cost	% Contracted/ External Supplier
Staff and management costs	£ <input type="text"/>	<input type="text"/>
Inputs	£ <input type="text"/>	<input type="text"/>
Sales and marketing	£ <input type="text"/>	<input type="text"/>
Farm repairs and investments	£ <input type="text"/>	<input type="text"/>

Q7. What percentage of this expenditure is retained within the local economy? What percentage is spent with suppliers and contractors from beyond the local area?

	Staff and Management	Inputs	Sales and Marketing	Repairs and Investments
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Section B2 (ii) Agriculture (Agricultural Tenancies and Crofts)

Q1. Do you have agricultural and / or crofting tenants on your landholding(s)?

- Yes
- No, please go to Section B3

Q2. Please specify the following in relation to your agricultural and / or crofting tenancies:

Area of tenanted agriculture Hectares Acres

Number of agricultural tenants

Area of crofts Hectares Acres

Number of crofts

Q3. What are the average annual rents generated from tenanted farms and crofts? (average of last three years)

Farm rents £

Income from crofting rents £

Other revenues, please specify £

Q4. What are the average annual costs (over last three years) associated with let farms and crofts? What percentage of these costs have been spent with contracted/external suppliers?

	Total annual cost	% Contracted/ External Supplier
Management and administration	£ <input type="text"/>	<input type="text"/>

On-going repairs and capital investment	£ <input type="text"/>	<input type="text"/>
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Q5. What percentage of this expenditure is retained within the local economy? What percentage is spent with suppliers or contractors from beyond the local area?

	Management and Administration (%)	Repairs and Investments (%)
Local	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>

Section B3. Forestry and Woodland Management

This section relates to forestry and woodland management, it does not include management of woodland for sporting uses. There is a specific sporting section later in the survey.

Q1. Do you currently engage in any form of forestry or woodland management on your landholding(s)?

- Yes
- No, please go to Section B4

Q2. Please rate the importance of each activity:

	Importance			
	High	Medium	Low	None
Timber production	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Habitat management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Habitat creation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Recreational activities/other forestry	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Q3. If you produce timber, what is the annual production (average over the last five years, in tonnes)?

Q4. What are your average annual revenues from forestry and woodland management (over the last five years)?

Revenues from timber production & sales £

Revenues from letting the woodland for other uses (e.g. sporting, recreation, grazing) £

Planting grants £

Management grants £

Other Income, please specify £

Q5. What are the average annual costs associated with forestry and woodland management (over the last five years)? What percentage of these costs have been spent with contracted/external suppliers?

	Total annual cost (£)	% External Contractors
Staff & management	<input type="text"/>	<input type="text"/>
Input costs	<input type="text"/>	<input type="text"/>
Sales and marketing	<input type="text"/>	<input type="text"/>
Repairs and investment costs	<input type="text"/>	<input type="text"/>

Q6. What percentage of this expenditure is retained within the local economy? What percentage is spent with suppliers or contractors from beyond the local area?

	Staff and Management (%)	Inputs (%)	Sales and Marketing (%)	Repairs and Investments (%)
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Section B4: Sporting Land Uses

Q1. Do you manage or let land for sporting use?

- Yes
- No, please go to Section B5

Q2. Please outline the extent of sporting activity on your landholding(s) in terms of land use and number of sporting days:

	Area		Number of Days		
	Ha	Acr	Commercial Sporting	Sporting Lets	Family/ own use
Grouse moor driven	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Grouse moor – walked up	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Red stalking	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Roe stalking	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Fishing (lochs)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Fishing (rivers)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Pheasant / partridge	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Other, please specify:	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Q3. Please provide the following information (average from last three years) in relation to the sporting land uses on your landholding(s):

	Commercial / sporting	Sporting lets	Family / own use
Grouse shot (brace)	<input type="text"/>	<input type="text"/>	<input type="text"/>
Pheasant and partridge shot (number)	<input type="text"/>	<input type="text"/>	<input type="text"/>
Stags shot (number)	<input type="text"/>	<input type="text"/>	<input type="text"/>
Hinds shot (number)	<input type="text"/>	<input type="text"/>	<input type="text"/>
Numbers of salmon caught	<input type="text"/>	<input type="text"/>	<input type="text"/>
Numbers of trout caught (brown)	<input type="text"/>	<input type="text"/>	<input type="text"/>
Numbers of trout caught (sea)	<input type="text"/>	<input type="text"/>	<input type="text"/>

Q4. Please indicate below the current relative importance of each area within your sporting activities and your future aspirations in each case:

	Importance:				Aspirations for the Future:		
	None	Low	Medium	High	Decrease	No change	Increase
Red deer stalking	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Roe deer stalking	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fishing (salmon)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Fishing (trout)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Grouse driven	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Grouse walked up	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pheasant and partridge	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other sporting activities please specify	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Q5. What are the average annual revenues generated from the following (over the last three years):

Revenues from directly managed sporting land:	£	<input type="text"/>
Deer stalking	£	<input type="text"/>
Venison sales	£	<input type="text"/>
Fishing (salmon)	£	<input type="text"/>
Fishing (trout)	£	<input type="text"/>
Grouse driven	£	<input type="text"/>
Grouse walked up	£	<input type="text"/>
Pheasant and partridge shooting	£	<input type="text"/>
Other sporting activities	£	<input type="text"/>
Revenues from leasing sporting rights to other parties:	£	<input type="text"/>

Q6. What are the annual costs associated with sporting activities (average from last three years)? What percentage of these costs are spent with external contractors or suppliers?

	Total annual cost	% Contracted/ External Supplier
Staff and management costs	£ <input type="text"/>	<input type="text"/>
Inputs costs	£ <input type="text"/>	<input type="text"/>
Sales and marketing	£ <input type="text"/>	<input type="text"/>
Repairs and investment costs	£ <input type="text"/>	<input type="text"/>

Q7. What percentage of this expenditure is retained within the local economy? What percentage of this expenditure is spent with suppliers or contractors from beyond the local area?

	Staff and Management (%)	Inputs (%)	Sales and Marketing (%)	Repairs and Investments (%)
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Section B5: Conservation Land Management

Q1: Do you engage in any form of land management for conservation purposes (tick as many boxes as appropriate)?

- Yes, directly through own funds
- Yes, directly through government schemes
- Yes, indirectly through general land management
- No but interested in doing more if sufficiently funded
- No, not interested (Please go to Section B6)

Q2. Please indicate how many hectares or acres of the following forms of landcover occur on your landholding(s) and your future aspirations in each case :

			Aspiration		
			Increase	Decrease	No change
Native woodland	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Wetlands	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Peatland	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Moorlands	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Other, please specify	<input type="text"/> Ha	<input type="text"/> Acres	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Q3. Please provide the annual revenues and costs in relation to conservation management activities on your landholding(s). What percentage of these costs have been spent with external suppliers or contractors?

	Annual revenues / cost	% Contracted / external supplier
Revenues	£ <input type="text"/>	
Grant income	£ <input type="text"/>	
Total expenditure not including staff costs	£ <input type="text"/>	<input type="text"/>
Staff costs	£ <input type="text"/>	<input type="text"/>
Investment costs	£ <input type="text"/>	<input type="text"/>

Q4. What percentage of this expenditure is retained within the local economy? What percentage is spent with suppliers and contractors from beyond the local area?

	Total expenditure minus staff cost (%)	Staff costs (%)	Investment cost (%)
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>

Section B6. Renewable Energy and Energy Efficiency

Q1. Do you generate any renewable energy on your landholding(s)?

- Yes, please go to question 2
- No, please complete question 2 and complete before moving to Section B7

Q2. Do you plan to introduce, increase or reduce renewable energy generation in any of the following areas on your landholding(s) in the future?

	Introduce	Increase	Reduce
Wind turbines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Solar / PV panels	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Biomass and wood fuel boilers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Hydro-electric turbines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Anaerobic digesters	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Please explain your reasons

Q3. Please indicate the generational capacity of installations (MWh, use decimal place 0.1 etc. if less than 1 MWh) on your landholding(s):

	Owned and operated by you / your staff(MWh)	Third Party Installations on landholding(s) (MWh)
Wind turbines	<input type="text"/>	<input type="text"/>
Solar / PV panels	<input type="text"/>	<input type="text"/>
Biomass and wood fuel boilers	<input type="text"/>	<input type="text"/>
Hydro-electric turbines	<input type="text"/>	<input type="text"/>
Anaerobic digesters	<input type="text"/>	<input type="text"/>

Q4. Please indicate the annual income generated from these installations (Based on last years figures):

	£ Generated from directly owned operation(s)	£ Rent or revenue share from third party operation(s)
Wind turbines	<input type="text"/>	<input type="text"/>
Solar / PV panels	<input type="text"/>	<input type="text"/>
Biomass & wood fuel boilers	<input type="text"/>	<input type="text"/>
Hydro-electric turbines	<input type="text"/>	<input type="text"/>
Anaerobic digesters	<input type="text"/>	<input type="text"/>

Q5. What was the cost (in the last financial year) of renewable energy production for your landholding(s)? What percentage of these costs were spent with external suppliers and contractors?

	Total annual cost (£)	% Contractor External Supplier
Staff & management	£ <input type="text"/>	<input type="text"/>
Repairs and investment costs	£ <input type="text"/>	<input type="text"/>

Q6. What percentage of this expenditure is retained within the local economy? What percentage is spent with suppliers and contractors from beyond the local area?

	Staff and Management%	Repairs and Investments %
Local	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>

Q7. Have you supported any community renewable energy schemes? (for example through the donation of land)

- No
- Yes, please state what and how

Q8. Does the local community derive any direct economic benefit from the renewable energy schemes on your landholding(s)?

- No
- Yes, please state to what extent

Q9: Have you undertaken any work in the last 5 years to improve the energy efficiency of your building stock?

- Yes
- No, go to question 10

Please specify what work you have undertaken

What was the cost of this work: £

Did you receive grant aid towards this work?

- Yes
- No, go to question 10

How much grant aid did you receive? £

Q10: Are you concerned about future changes to regulations on energy efficiency of private rented housing and the potential implications for tenanted properties in the future?

- Yes
- No, go to question 11

Please detail your concerns

Q11: What, if any, are the barriers you face to increasing renewable energy generation (tick as many boxes as appropriate)?

- Insufficient funds
- Technical complexity
- Insufficient/unsuitable natural resources
- Planning regulations
- Community objection
- Other, please specify

Q12: Are there any particular kinds of assistance/incentive which might encourage you to proceed with any renewable energy/energy efficiency plans you may have considered?

- Yes
- No, please go to Section B7

Please specify

Section B7: Residential Properties

Q1: Do you have residential properties on your landholding(s)? (not including properties let as self-catering holiday accommodation)

- Yes
- No, please go to Section B8 (i)

Q2: How many residential properties are on your landholding(s)?

Occupied by owners / family	<input style="width: 90%;" type="text"/>
Occupied by staff	<input style="width: 90%;" type="text"/>
Let at open market rent	<input style="width: 90%;" type="text"/>
Occupied or let below market rent	<input style="width: 90%;" type="text"/>
Accommodation included in agricultural tenancies	<input style="width: 90%;" type="text"/>
Vacant	<input style="width: 90%;" type="text"/>

Q3. What is the average annual income generated from residential properties on your landholding(s) (average from last three years)?

Let at Open Market Rent	£	<input style="width: 90%;" type="text"/>
Let Below Market Rent	£	<input style="width: 90%;" type="text"/>

Q4. What are the average annual costs incurred by your landholding(s) from residential property? (average from last 3 years)? What percentage of these costs are spent with external suppliers or contractors?

		Total Annual Cost	% Contracted / External Supplier
Letting and management fees	£	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>
Staff and management costs	£	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>
Repairs and capital investment	£	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>
Sales and marketing	£	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>

Q5. What percentage of this expenditure is retained within the local economy? What percentage of the costs are spent with suppliers or contractors from beyond the local area?

	Staff and Management (%)	Inputs (%)	Sales and Marketing (%)	Repairs and Investments (%)
Local	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>
Beyond local area	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>	<input style="width: 90%;" type="text"/>

Section B8 (i): Tourism and Visitor Attractions

Q1. Do you operate or host any tourism or leisure related businesses on your landholding(s)?

- Yes
- No, please go to Section B9

Q2: Do you plan to increase or decrease your involvement in tourism and leisure?

- Increase
- Maintain status quo
- Decrease

Please provide your reasons:

Q3. Do you provide any form of holiday accommodation?

- Yes
- No, please go to question Q8 below

Q4: Please provide details of any holiday accommodation that you manage or host (operated by third parties):

	Run directly by you/your staff	Operated by Tenants or Others
Guesthouse or B&B	<input type="text"/> Beds	<input type="text"/> Beds
Self – catering accommodation	<input type="text"/> Number	<input type="text"/> Number
Camping or caravan sites	<input type="text"/> Pitches	<input type="text"/> Pitches
Hotels or pubs	<input type="text"/> Beds	<input type="text"/> Beds

Q5. What are the average annual revenues generated, and the average occupancy rate achieved, for the holiday accommodation businesses run directly by you/your staff (averages from last three years)?

	Income / rent (£)	Occupancy (%)
Guesthouse or B&B	<input type="text"/>	<input type="text"/>
Self – catering accommodation	<input type="text"/>	<input type="text"/>
Camping or caravan sites	<input type="text"/>	<input type="text"/>
Hotels or pubs	<input type="text"/>	<input type="text"/>

Q6. What are the average annual costs incurred by your landholding(s) from holiday accommodation and activities? (average from last 3 years)? What percentage of these costs are spent with external suppliers or contractors?

	Total annual cost (£)	% Contracted / External Supplier
Staff and management costs	<input type="text"/>	<input type="text"/>
Sales and marketing	<input type="text"/>	<input type="text"/>
Repairs and capital investment	<input type="text"/>	<input type="text"/>

Q7. What percentage of these costs are retained within the local economy? What percentage of these costs are spent with contractors and suppliers from beyond the local area?

	Staff and Management (%)	Sales and Marketing (%)	Repairs and Investments (%)
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>

Q8. Are there any heritage visitor attractions or destinations on your landholding(s)?

- Yes
- No, please go to Section B8 (ii)

Q9. Please provide details of heritage visitor attractions or destinations on your landholding(s):

	Number of attractions operated by you/your staff	Number of attractions operated by third parties	Income or Rent (£)
Main house open to public	<input type="text"/>	<input type="text"/>	<input type="text"/>
Parks and gardens opened to public	<input type="text"/>	<input type="text"/>	<input type="text"/>
Ruined castles or monuments	<input type="text"/>	<input type="text"/>	<input type="text"/>
Museums	<input type="text"/>	<input type="text"/>	<input type="text"/>
Visitor centres	<input type="text"/>	<input type="text"/>	<input type="text"/>
Places of worship	<input type="text"/>	<input type="text"/>	<input type="text"/>
Others, please specify	<input type="text"/>	<input type="text"/>	<input type="text"/>

Q10: What is the approximate number of people that visit these attractions each year?

Q11. What are the average annual costs incurred by your landholding(s) with regard to visitor attractions and activities? (average from last 3 years)? What percentage of these costs are spent with external contractors or suppliers?

	Total annual cost (£)	% Contracted / External Supplier
Staff and management costs	<input type="text"/>	<input type="text"/>
Sales and marketing	<input type="text"/>	<input type="text"/>
Repairs and capital investment	<input type="text"/>	<input type="text"/>

Q12. What percentage of these cost are retained within the local economy? What percentage of costs are spent with contractors and suppliers from beyond the local area?

	Staff and Management (%)	Sales and Marketing (%)	Repairs and Investments (%)
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>

Section B8 (ii): Leisure Activities

Q1. Please provide details of any leisure activities, events or venues held or hosted (businesses operated by tenants or others) on your landholding:

	Number of attractions operated by you/your staff	Number of attractions operated by third parties	Income or Rent (£)
Farm or other shops	<input type="text"/>	<input type="text"/>	<input type="text"/>
Cafes, restaurants etc	<input type="text"/>	<input type="text"/>	<input type="text"/>
Family entertainment destinations (e.g. ice cream parlours, farm parks etc)	<input type="text"/>	<input type="text"/>	<input type="text"/>
MTB trails, cycling, adventure courses etc	<input type="text"/>	<input type="text"/>	<input type="text"/>
Wildlife based e.g. wetlands centres	<input type="text"/>	<input type="text"/>	<input type="text"/>
Country fairs, sports, festivals, concerts etc.	<input type="text"/>	<input type="text"/>	<input type="text"/>
Golf courses	<input type="text"/>	<input type="text"/>	<input type="text"/>
Equestrian events or activities	<input type="text"/>	<input type="text"/>	<input type="text"/>
Others, please specify:	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>			

Q2. How many people (approximately) utilise/take part in these activities, events or venues annually?

Q3. What are the average annual costs incurred by your landholding(s) with regard to leisure activities, events or venues? (average from last 3 years)? What percentage of these costs are spent with external contractors and suppliers?

	Total annual cost (£)	% Contracted / External Supplier
Staff and management costs	<input type="text"/>	<input type="text"/>
Sales and marketing	<input type="text"/>	<input type="text"/>
Repairs and capital investment	<input type="text"/>	<input type="text"/>

Q4. What percentage of these costs are retained within the local economy? What percentage are spent with contractors and suppliers from beyond the local area?

	Staff and Management (%)	Sales and Marketing (%)	Repairs and Investments (%)
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>

Section B9: Commercial Properties

Q1: Do you manage or let commercial properties (not including residential lets) on your landholding(s)?

- Yes
 No, please go to Section B10

Q2: What volume of commercial property do you manage on your landholding(s)? (Sq Metres)

	Own Use (Sq m)	Rented (Sq m)	Vacant (Sq m)
Offices	<input type="text"/>	<input type="text"/>	<input type="text"/>
Retail	<input type="text"/>	<input type="text"/>	<input type="text"/>
Warehouse/storage	<input type="text"/>	<input type="text"/>	<input type="text"/>
Production facilities	<input type="text"/>	<input type="text"/>	<input type="text"/>

Q3. What is the total number of businesses using and renting properties on your landholding(s)?

Q4. What is the annual income generated from the commercial property (average from last three years)?

Offices	£	<input type="text"/>
Retail	£	<input type="text"/>
Warehouse / storage	£	<input type="text"/>
Production facilities	£	<input type="text"/>

Q5. What are the average annual costs associated with owning and managing these properties (average from last 3 years)? What percentage of these costs are spent with external contractors or suppliers?

	Total annual cost (£)	% Contracted / External Supplier
Staff and management costs	<input type="text"/>	<input type="text"/>
Sales and marketing	<input type="text"/>	<input type="text"/>
Repairs and capital investment	<input type="text"/>	<input type="text"/>

Q6. What percentage of these costs are retained within the local economy? What percentage are spent with contractors and suppliers from beyond the local area?

	Staff and Management (%)	Sales and Marketing (%)	Repairs and Investments (%)
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>

Section B10: Minerals and Quarrying

Q1. Is there any production of minerals or quarrying on your landholding(s)?

- Yes
- No, please go to Section B11

Q2. Do you plan to increase or reduce production in the future?

- Increase
- Maintain status quo
- Decrease

Please provide your reasons:

Q3. What is the total area used by the extraction of minerals and quarrying?

Area of land under direct exploitation Hectares or Acres
 Area of land rented to operators Hectares or Acres
 Area of land not in use Hectares or Acres

Q4. What is the average annual production from the extraction of minerals and quarrying (average from last three years) ?

Sand and gravel Tones
 Cut stone Tones
 Off cuts Tones
 Lime Tones

Q5. What are the average annual revenues generated by minerals and quarrying (average from last three years)?

Revenues from sales £
 Revenues from rents and royalties £
 Other revenues, please specify £

Q6. What are the average annual costs incurred by your landholding(s) from mineral extraction and quarrying (average from last 3 years)? What percentage of these costs are spent with external contractors or suppliers?

	Total annual cost (£)	% Contracted / External Supplier
Staff & management	<input type="text"/>	<input type="text"/>
Capital investment and repairs	<input type="text"/>	<input type="text"/>
Sales and marketing	<input type="text"/>	<input type="text"/>

Q7. What percentage of these costs are retained within the local economy? What percentage of these costs are spent with contractors and suppliers from beyond the local area?

	Staff and Management (%)	Sales and Marketing (%)	Repairs and Investments (%)
Local	<input type="text"/>	<input type="text"/>	<input type="text"/>
Beyond local area	<input type="text"/>	<input type="text"/>	<input type="text"/>

Section B11. Any Other Activities on Your Landholding

Q1: Do you directly run or host any other businesses on your landholding(s)?

- Yes
- No, please go to Section C

Q2: Please provide the following details (average over the last three years):

	Number operated directly by you/your staff	Number operated by tenants or third parties	Income or Rent (£)	Associated Expenditure	Total Capital Investment
Adding value to raw materials	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Fish farms	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Manufacturing businesses	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Horticultural businesses	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Professional services/ consultancy	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
Other, please specify:	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>
<input type="text"/>					

Please use this section to add any further details on any aspects of the activities and businesses on your estate which have not been covered so far:

Section C: Employment on Your Landholding

Q1. How many people are employed by your landholding(s) and what is the likely future trend of this employment over the next ten years:

Total number of estate employees:

	Numbers of employees			Employment over next 10 years		
	Full Time	Part Time	Seasonal/Casual	Increase	Decrease	Stay the same
General administration	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Agriculture	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Forestry and woodland management	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sporting land uses	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Conservation land management	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Renewable energy	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Residential property management	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tourism, leisure and visitor attractions	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Commercial property	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minerals and quarrying	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other, please specify:	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Q2. How many people are employed by farming, crofting or business tenants on the Estate? (approximately).

Section D: Environmental Management and Rural Development

Section D1. Environmental and Cultural Enhancements

Q1: Which of the listed activities do you a) currently carry out on your landholding(s); b) receive public funding to carry out; and c) would carry out if funding was made available (tick as many boxes for each case as appropriate):

	Currently doing this	Currently receiving public funding to do this	Would be interested if funding was available
Woodland			
Native woodland expansion	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Woodland enhancement (habitat and landscape)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Creation of montane willow and juniper scrub habitat	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Restoration of ancient woodland in plantations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wood pasture enhancement	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Riparian woodland creation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Creation of a new tree nursery to provide locally sourced stock	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Wetland			
Wetland and wet grassland creation or enhancement and/or natural flood management?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Peatland restoration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Species management			
Restoration/enhancement of rare plant or animal species	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Control of invasive non-native plant or animal species	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Landscape enhancement			
Removal/reinstatement of redundant access tracks and ATV scars	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Removal of redundant fences	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Dyke repairs/restoration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Undergrounding of power lines	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Designed landscape restoration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Management of trees along roadsides for viewpoints	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Management of archaeological sites by grazing/removal of encroaching woodland	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Access and interpretation			
Walking path restoration	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
New walking path development	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Interpretation of natural/cultural heritage	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Provision of car parking	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Employing ranger staff (or other conservation staff)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other activities			
Wildfire protection measures	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Catchment management planning	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Q2: Are there any wild plant or animal species currently very rare or absent which you would like to see more of on your land

- Yes
- No, please go to question 4

Q3: Please detail which specific plant or animal species:

Q4: Are there any invasive non-native species that need to be controlled on your land?

- Yes
- No, please go to Section D2

Q5: Please detail which invasive species require control:

Q6) Would you like to provide any further details on access, interpretation or recreational projects on your landholding(s)?

Section D2. Deer Management

Q1: Do you manage deer?

- Yes
- No, please go to Section D3

Q2: On average what is the desired density of deer per km² for your landholding(s)?

- 0
- 0-5
- 6-10
- 10+

Q3: What are the primary objectives of your deer management? (Tick as many options as you like):

- Sporting
- Habitat management
- Crop protection
- Forestry management
- Other, please specify

Q4: Do you receive any public funding to support your deer management?

- Yes
- No

Q5: Do you regularly attend a Deer Management Group

- Yes
- No

Q6: Do you find your DMG to be effective

- Yes
- No

If not, how could it be improved in your view:

Section D3 (i) Community Facilities and Engagement

Q1: Do you own or maintain any community facilities?

- Yes
- No, please go to question 3

Q2: Which of the following do you own/maintain?

	Number owned and maintained	Number owned but maintained by other parties
Places of worship	<input type="text"/>	<input type="text"/>
Meeting rooms	<input type="text"/>	<input type="text"/>
Village halls	<input type="text"/>	<input type="text"/>
Sports pavilions	<input type="text"/>	<input type="text"/>
Parks	<input type="text"/>	<input type="text"/>
Other, please specify	<input type="text"/>	<input type="text"/>
<input type="text"/>		

Q3: Do you currently provide land for community events?

- Yes
- No

Q4: If you answered yes to question 1 or 3 please detail your annual expenditure, investment and income (average over the last 3 years) relating to the provision of community facilities:

Annual expenditure	£	<input type="text"/>
Annual investment	£	<input type="text"/>
Annual income	£	<input type="text"/>

Q5: Do you regularly communicate with the local community?

- Yes
- No, go to question 7

Q6: In which of the following ways do you communicate:

- Newsletter
- Attending community council meetings
- Open days
- Regular informal communication
- Other, please specify

Q7: Do you provide opportunities for people to volunteer on your land?

- Yes
- No, go to question 9

Q8: Would you like to offer volunteering opportunities more often?

- Yes
- No

Q9: Are you involved in any specific community initiatives?

- Yes
- No, go to Section D3

Q10: Please provide details of these

Section D3 (ii) Housing

Q1: Have you ever made sites or plots available for new housing development?

- Yes
- No, please go to question 5

Q2: Have you ever sold sites for affordable housing development [e.g. Council or Housing Association/Trust houses for rent or shared equity]:

- Yes
- No

Q3: If you have replied yes to Q1 or Q2 please provide further details:

Q4: How many new houses (private or affordable) have you facilitated?

Number of private houses:

Number of affordable houses:

Q5: Would you be interested in making some land available for either market housing or affordable housing or a mix of both?

- | | | |
|----------------|------------------------------|-----------------------------|
| Market housing | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| Affordable | <input type="checkbox"/> Yes | <input type="checkbox"/> No |
| A mix of both | <input type="checkbox"/> Yes | <input type="checkbox"/> No |

Q6: Do you have any vacant or derelict houses on your landholding(s)?

- Yes
- No

Q7: Would you be interested in refurbishing any of these vacant houses for letting use?

- Yes
- No

Q8: Are there any privately owned homes/buildings are on your landholding(s) not owned by you/your organisation?

- Yes
- No

If yes, how many?

Q9: Are there any particular barriers which may be holding you back from letting or refurbishing houses and/or making some land available for new housing development?

- Yes
- No, please go to question 10

Please specify

Q10: Are there any particular kinds of assistance or incentives which might encourage you to go ahead with any housing plans you might have considered?

- Yes
- No, please go to question 11

Please specify

Q11: Would you be interested in speaking to CNPA's affordable housing officer, Di Alexander, about any questions you might have?

- Yes
- No

Section E – Long Term Confidence, Challenges and Opportunities

Q1. Change in Income: How does income from various sectors on your landholding(s) in the last twelve months compare with income over the last ten years? For each option which is relevant to you tick one box.

	Significantly higher than the 10 year average (+20%)	Higher than the 10 year average (0-19%)	Similar to the average	Lower than the 10 years norm (- 0 to 19%)	Significantly lower than the 10 years average (+ 20%)
Agriculture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Forestry/Woodland Management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sporting land uses (including fishing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Conservation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Renewable energy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Residential property	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tourism, leisure and visitor attractions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Commercial property	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minerals and quarrying	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other, please specify:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="text"/>					

Q2: How confident are you that income levels experienced over the past three years are likely to be maintained in future years for each of the following? For each option which is relevant to you tick one box.

	Very confident	Confident	Not at all confident
Agriculture	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Forestry/Woodland Management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Sporting land uses (including fishing)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Conservation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Renewable energy	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Residential property	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Tourism, leisure and visitor attractions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Commercial property	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Minerals and quarrying	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other, please specify	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<input type="text"/>			

Please use this section to provide any further details you would like to add on why you are confident or lack confidence in specific areas:

Q3. Do you expect current levels of capital investment in your landholding(s) to be maintained over the next three to five years? (Tick only one)

- Expect to continue at similar value
- Expect to be significantly higher than the 10 years norm (+ 20%)
- Expect to be higher than the 10 years norm (+ 0 to 19%)
- Expect to be significantly lower than the 10 years norm (- 20%)
- Expect to be lower than the 10 years norm (- 0 to 19%)

Q4. Which of the following opportunities offer the greatest potential for your landholding(s) in the future? (Tick as many boxes as you like)

- Farming
- Forestry
- Sporting
- Residential development
- Commercial development
- Renewable energy
- Leisure and tourism development
- Conservation
- Environmental and ecosystem services
- Maintaining the status quo
- Other, please specify:

Please use this space to provide any further detail you would like to add on key future opportunities for your landholding(s):

Q5: What do you feel are the greatest challenges and / or barriers to progress you face with respect to your landholding(s) in the future? [Please list up to three key barriers/challenges and provide details below]

Q6. What support measures/advice are of greatest potential value to you?

Q7: Which areas of training provision are likely to be of greatest value to you (and your staff) in delivering your objectives?

Q8. In general, do you view the Cairngorms National Park as having an impact on you achieving your objectives?

- Yes
- No

If yes, how?

Q9. Do you have any comments on how either CNPA or SL&E could work more effectively to assist you and other landowners in the National Park?

Section F – Interviews

We will be carrying out a series of interviews as part of this research. The interview should take around an hour and will be carried out either in person or over the phone. We hope to complete in the region of 20 interviews from a representative sample of landowners from across the Cairngorms National Park. If you are willing to be interviewed could you please indicate this by ticking the appropriate box? Thank you.

- Yes, I would be willing to be interviewed
- No, I do not wish to be interviewed

Section G – Other comments

Please use this section to add any other comments on any aspect covered in this survey:

The Cairngorms National Park Authority and Scottish Land and Estates would like to thank you for completing this survey. Your input is extremely valuable and we appreciate the time you have taken to provide us with your answers.

If you would like any further information about the outcomes of this work please let us know via the contact points detailed at the start of this survey.

Thank you very much.